THIS IS NEW.
THIS IS DIFFERENT.
THIS IS BETTER.

Put Your New DHI Distributor Corporate Membership to Work for You.
New Day/New DHI = Improved Performance!

DHI’s New Distributor Corporate Membership Structure Can Be Optimized to Your Company Needs

With your new DHI Distributor Corporate Membership, you can build your team of industry professionals within your company and provide them with the tools and resources they need to succeed and help your business advance to the next level. With five tiers of discounted membership pricing, based upon the number of employees you wish to engage, you’re sure to find an offering that suits your company’s size and budget. Your employees will then be provided with everything they need to keep up with our evolving industry while pushing your business ahead of the rest.

Your new DHI distributor corporate membership structure can help.

**DHI EDUCATION AND CERTIFICATION**

Education and Certification are the foundation to becoming a Door Security + Safety Professional and remaining knowledgeable about the newest technical advancements in the industry. Build a team of knowledgeable, valuable and respected professionals.

- **Traditional Classes**
  - Build Technical Worth

- **DHI Certifications**
  - Set the Market Standard

- **Online Courses**
  - Maintain Technical Accuracy

- **Multi-tiered Credential + Certification Program**
  - Build a Market-Relevant Team

**DHI NETWORKING OPPORTUNITIES**

From National and Chapter events, conventions, conferences, and summits, to our Technical Schools, DHI offers exciting events to expand your network and develop resources for success.

- **National, Regional, and Local Sponsored Events**
  - Gain Industry Insights from Experts

- **Facilitated Meetings with Suppliers and Prospects**
  - Develop a Community of Resources to Advance

**DHI BUSINESS/TECHNICAL RESOURCES AND COMMUNICATIONS**

Our vast library of resources and regular communication vehicles provide you with the necessary tools to be a respected professional by expanding your knowledge base, enhancing your employees’ careers and growing your business.

- **Biweekly e-newsletters**
  - Adjust Early to the Trends

- **Technical Webinars**
  - Elevate Above the Competition

- **Technical and Management Articles**
  - Improve Performance and the Bottom Line

- **Door Security + Safety**
  - Become a Thought Leader
When your distributor company becomes a corporate member, your business and one executive level member will receive:

- An extensive company listing including employee certifications in DHI's online search engine
- Exclusive access to a library of webinars focused on business management topics
- The Distributor Profit Performance Report, which details critical industry profit performance ratios with comparisons by size and geographic regions
- The Distributor Profit Improvement Profile, a confidential performance analysis of your company compared to the industry, with suggested areas of improvement
- The Employee Compensation Report, a biannual industry review with comparisons to over 2000 companies in 30 similar lines of trade
- Access to the Profit Planning Group, a consultant for small to midsize business profit planning
- Exclusive access to our resource library of archived business reports and information that includes:
  - Distributor Profit Performance Reports
  - Employee Compensation Reports
  - Profit Improvement Reports
  - Small Business Legislative Council (SBLC) legislative reports
  - Financial Trends in Distribution Reports
  - Previous Forum for the Future Industry Research, Reports and Presentations
- Input to content development at annual Management Summit and Forum for the Future Events
- Free access to electronic Fire Door Inspection Forms (must employ an FDAI)
- Complimentary access to the National Association of Wholesaler-Distributor-NAW member benefits
- Exclusive monthly legislative updates and detailed explanations of small business federal legislation being debated and approved – produced by Small Business Legislative Council legal staff
- Exclusive business resources and discounted services:
  - Altus Global Trade Solutions: A collections firm successful in cutting clients’ recovery costs in half
  - Telecom Insurance Services: Business insurance offerings with an exclusive Errors & Omission insurance policy
  - ConsensusDOCS: Standardized contracts developed by over 40 construction associations such as the American Subcontractors Association and recommended by the Associated General Contractors of America
  - Distribution and Manufacturing Software Guides: Research on software packages in the distribution industry which compares features, vendors, and applications

Each individual member under your distributor corporate membership tier will receive:

- Discounted member pricing on education, industry events, and technical resources
- Discounted member pricing for classified advertising on DHI's Career Center online job board
- Print and digital editions of Door Security + Safety monthly magazine
- Subscription to IndustryWatch bi-weekly e-newsletter and news feed
- Access to DHI's resource library, including Door Security + Safety magazine, technical articles, webinars, and micro-learning sessions

One executive-level member in each company will have sole online access to the business-level benefits. They may share these benefits within the company as they see fit.

A DHI Distributor Corporate Membership comes with perks.

A LOT OF PERKS.

With Five Tiers of membership, the more members you have, the less you pay per member!

DISTRIBUTOR CORPORATE MEMBERSHIP PRICE GUIDE

TIER ONE – $800
Includes 2 Individual Memberships (Executive + one)

TIER TWO – $1350
Includes 3 to 5 Individual Memberships (Executive + four)

TIER THREE – $2000
6 to 9 Individual Memberships (Executive + eight)

TIER FOUR – $3000
10 to 19 Individual Memberships (Executive + 18)

TIER FIVE – $5000
20 to unlimited Individual Memberships (Executive + 19 or more)

Start improving your bottom line results with DHI Distributor Corporate Membership Benefits. Call 703.222.2010 or email us at membership@dhi.org today!
Put a Distributor Corporate Membership to work for you and your company.

DHI will:

**PREPARE**

your team to meet their daily challenges

**PROVIDE**

your team with product and code-related education, industry trends information, and certification of their knowledge and skills

**PROMOTE**

your team’s unique expertise through advocacy to the building design and construction community

DHI membership is a valued experience here at Walters & Wolf Interiors and this new offering allows us to provide more of our employees with individual membership than ever before. I would encourage other business owners to look at this new offering as a chance to invest in the future of their company while shaping the future of our industry with well-trained door security + safety professionals.

Richard P. Calhoun, AHC, FDAI  |  President  Walters & Wolf Interiors, Fremont, CA