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April 25, 2019

Dear DHI Member,

We are pleased to communicate exciting news that will assuredly take our organization to the next level. As part of our strategic planning efforts, the DHI board of governors continues to look toward the future and has been exploring management options to best support us as we continue to evolve and grow.

After discussion and reflection, we have chosen SmithBucklin as our new management company. Jerry Heppes, Sr., CAE, will continue as CEO, and DHI headquarters will move to 2025 M Street NW, Washington, DC, on July 1.

Transitioning to SmithBucklin will provide DHI with a more cost-effective operating model that will give us greater flexibility in navigating continued change in our industry. This new model will allow DHI to access broader and deeper resources and specialized expertise that would not be possible to afford in our current operating model given our size and financial position.

SmithBucklin is the leader in association management. Our new partnership will provide us with access to professional staff who are familiar and comfortable with our type of industry and field, and who have developed and implemented successful strategies for other not-for-profit organizations such as ours. Some existing DHI staff members also will continue to serve the association during and beyond the transition in lasting roles.

Jerry will be accountable for developing and executing plans that achieve results around the strategic framework established by the board of governors. He will lead a blended team of SmithBucklin and current DHI staff responsible for the association's overall operations. The team also will manage the Door Security & Safety Foundation.

Stay tuned for further announcements about the transition, including details about the move to our new home headquartered in Washington, DC. In the meantime, it is business as usual, and you should continue to use the current DHI address, phone, and email until further notice.

Thank you for your continued support of DHI. We value you and look forward to exciting opportunities ahead.

For additional information about the transition, please feel free to contact us.

Sincerely,
Mark J. Berger, DHI President

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Jay Manzo, CPA
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